

Insurance Queries

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Every week, an expert selected by ET answers queries from our readers on various insurance products



I am 30-years old and working with a large multinational. The company has life insurance policy for employees. I have been with this company for seven years and contributing towards my life cover. Now, I plan to move to another company. Is it possible to convert it into a retail plan and increase risk cover by paying additional premium. Kindly suggest.
The policy that you have seems to be an employer em-

ployee contributory policy. The terms and conditions under such policies will vary based on the company. You will need to check with your HR department to identify if they have a "portability" clause that will permit you to move from the group into an individual policy from the same insurance company. Alternately, please check with the insurance company if they can convert you into an individual customer.

I am looking to invest ₹50,000 every year for a pension plan. I am 35-year old. Where should I put my money to maximise my pension? Is investing in equity-oriented fund

initially a good idea? What are annuity options available?

It is really good that you are financially aware and want to start planning your retirement at an early age. When investing for retirement, your primary focus should be on building a corpus that is secure, has growth potential and is balanced in the long run. You would want to create a prudent mix of traditional secure long-term investments (eg. Pension Plans) as well as some long-term market-linked investment (eg. NPS) to achieve a balanced retirement portfolio. Annuity options will have to be chosen at retirement, when you can choose from

multiple annuity options that provide regular income with or without return of capital to joint life plans for continued income for your spouse.

I bought a life insurance plan through a bank. When I called them, the bank said they no longer sell policies of that insurance company. Should I surrender my policy and buy a new one?



We would advise that you continue paying your premiums and do not surrender the plan. When you invest for the entire term of the policy, you receive all the benefits payable along the term of the plan as well as get optimum value on the money invested. We would advise you to get in touch with the insurance company through their customer service platform and continue to get service.

Please send your queries on
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