

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Business Acquisition through different channels (Group)													
Sl.No.	Channels	Current Quarter			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents												
2	Corporate Agents-Banks	5	35700	551.37881	3	13291	58.99	5	35700	551.37881	3	13291	58.99
3	Corporate Agents -Others	6	44664	77.27133				6	44664	77.27133			
4	Brokers	0	2	74.89152				0	2	74.89152			
5	Micro Agents												
6	Direct Business	3	6726	19.8426919				3	6726	19.8426919			
	<b>Total(A)</b>	<b>14</b>	<b>87092</b>	<b>723.3843519</b>	<b>3</b>	<b>13291</b>	<b>58.99</b>	<b>14</b>	<b>87092</b>	<b>723.3843519</b>	<b>3</b>	<b>13291</b>	<b>58.99</b>
1	Referral (B)												
	Grand Total (A+B)												

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold