

PERIODIC DISCLOSURES

FORM L-38

Insurer: IndiaFirst Life Insurance Co. Ltd Date: 31st March 2019

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels (Individuals)							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2098	667.06	4429	4,04,480.60	5798	1,616.85	8766	11,98,809.74
2	Corporate Agents-Banks	45494	25,794.49	45567	2,05,47,131.10	134733	64,652.14	129021	5,68,13,309.87
3	Corporate Agents -Others	884	419.51	4270	1,56,950.67	1603	683.97	13767	4,66,427.15
4	Brokers	966	441.74	923	4,02,815.15	4212	1,925.68	1983	9,47,839.29
5	Micro Agents	0	0.00	0	0.00	0	0.00	0	0.00
6	Direct Business	1661	248.52	2295	4,28,281.39	4398	950.67	5118	10,72,622.66
7	Common Service Centres(CSC)	7742	62.72	16414	1,15,905.99	27048	228.25	24214	2,09,499.08
	Total (A)	58845	27,634.04	73898	2,20,55,564.90	177792	70,057.57	182869	6,07,08,507.79
1	Referral (B)								
	Grand Total (A+B)	58845	27,634.04	73898	2,20,55,564.90	177792	70,057.57	182869	6,07,08,507.79

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold