

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Sl.No.	Business Acquisition through different channels (Group)												
	Channels	Current Quarter			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	0	0	0	0	0	0	0	0	0	0	0	
2	Corporate Agents-Banks	0	11900	9,26,63,218.03	2	651713	265801831.4	3	42947	44,69,06,968.67	4	686894	422230865.4
3	Corporate Agents -Others	0	0	0	0	138	1737511.15	0	0	0	1	18681	651073622.9
4	Brokers	1	250	1,43,520.45	0	0	0	3	33941	43,15,781.93	0	3	-2606.01
5	Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0
6	Direct Business	1	120644	2,11,22,78,840.54	4	118516	3154283198	21	376923	8,50,73,56,737.90	29	2356727	7215163619
	Total(A)	2	132794	2205085579	6	770367		27	453811	8958579489	34	3062305	8288465501
1	Referral (B)				0	0	0				0	0	0
	Grand Total (A+B)	2	132794	2205085579	6	770367	3421822541	27	453811	8958579489	34	3062305	8288465501

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold