

## PERIODIC DISCLOSURES

FORM L-25- (i) : Geographical Distribution Channel - Individuals

Insurer: IndiaFirst Life Insurance Company Limited

Date:

31-Dec-10

(Rs in Crores)

| Geographical Distribution of Total Business |                           |                         |              |                    |                        |                         |              |                    |                        |                                  |              |                    |                        |
|---|---------------------------|-------------------------|--------------|--------------------|------------------------|-------------------------|--------------|--------------------|------------------------|----------------------------------|--------------|--------------------|------------------------|
| Sl.No.                                      | State / Union Territory   | Rural<br>( Individual ) |              |                    |                        | Urban<br>( Individual ) |              |                    |                        | Total Business<br>( Individual ) |              |                    |                        |
|   |                           | No. of Policies         | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies         | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies                  | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1   | Andhra Pradesh            | 1288                    | 0            | 2.77               | 16.30                  | 13012                   | 0            | 46.12              | 220.26                 | 14300                            | 0            | 48.89              | 236.56                 |
| 2   | Arunachal Pradesh         | 0                       | 0            | -                  | -                      | 18                      | 0            | 0.29               | 0.44                   | 18                               | 0            | 0.29               | 0.44                   |
| 3   | Assam                     | 28                      | 0            | 0.06               | 0.17                   | 380                     | 0            | 1.59               | 4.32                   | 408                              | 0            | 1.65               | 4.49                   |
| 4   | Bihar                     | 192                     | 0            | 0.47               | 2.37                   | 1544                    | 0            | 6.40               | 18.91                  | 1736                             | 0            | 6.87               | 21.28                  |
| 5   | Chattisgarh               | 13                      | 0            | 0.06               | 0.05                   | 556                     | 0            | 2.17               | 7.57                   | 569                              | 0            | 2.23               | 7.62                   |
| 6   | Goa                       | 31                      | 0            | 0.09               | 0.30                   | 804                     | 0            | 3.41               | 11.69                  | 835                              | 0            | 3.50               | 11.99                  |
| 7   | Gujarat                   | 1642                    | 0            | 15.91              | 24.95                  | 10235                   | 0            | 59.37              | 154.91                 | 11877                            | 0            | 75.28              | 179.86                 |
| 8   | Haryana                   | 58                      | 0            | 0.15               | 1.11                   | 1145                    | 0            | 4.23               | 16.54                  | 1203                             | 0            | 4.39               | 17.66                  |
| 9   | Himachal Pradesh          | 11                      | 0            | 0.04               | 0.18                   | 85                      | 0            | 0.38               | 0.85                   | 96                               | 0            | 0.42               | 1.03                   |
| 10  | Jammu & Kashmir           | 5                       | 0            | 0.01               | 0.03                   | 35                      | 0            | 0.19               | 0.24                   | 40                               | 0            | 0.20               | 0.28                   |
| 11  | Jharkhand                 | 93                      | 0            | 0.17               | 0.84                   | 859                     | 0            | 4.53               | 12.18                  | 952                              | 0            | 4.69               | 13.03                  |
| 12  | Karnataka                 | 86                      | 0            | 0.33               | 0.81                   | 1949                    | 0            | 10.55              | 33.72                  | 2035                             | 0            | 10.88              | 34.53                  |
| 13  | Kerala                    | 19                      | 0            | 0.06               | 0.11                   | 796                     | 0            | 4.20               | 9.05                   | 815                              | 0            | 4.26               | 9.15                   |
| 14  | Madhya Pradesh            | 121                     | 0            | 0.28               | 1.40                   | 1890                    | 0            | 6.99               | 28.26                  | 2011                             | 0            | 7.27               | 29.67                  |
| 15  | Maharashtra               | 718                     | 0            | 2.05               | 13.16                  | 7011                    | 0            | 34.38              | 122.84                 | 7729                             | 0            | 36.43              | 136.00                 |
| 16  | Manipur                   | 3                       | 0            | 0.01               | 0.02                   | 114                     | 0            | 0.52               | 2.07                   | 117                              | 0            | 0.52               | 2.09                   |
| 17  | Meghalaya                 | 7                       | 0            | 0.01               | 0.04                   | 196                     | 0            | 0.90               | 2.01                   | 203                              | 0            | 0.91               | 2.05                   |
| 18  | Mizoram                   | 0                       | 0            | -                  | -                      | 3                       | 0            | 0.02               | 0.01                   | 3                                | 0            | 0.02               | 0.01                   |
| 19  | Nagaland                  | 6                       | 0            | 0.02               | 0.06                   | 68                      | 0            | 0.29               | 0.92                   | 74                               | 0            | 0.31               | 0.98                   |
| 20  | Orissa                    | 157                     | 0            | 0.47               | 1.75                   | 1670                    | 0            | 6.71               | 28.65                  | 1827                             | 0            | 7.18               | 30.41                  |
| 21  | Punjab                    | 26                      | 0            | 0.11               | 0.32                   | 562                     | 0            | 2.84               | 8.82                   | 588                              | 0            | 2.96               | 9.14                   |
| 22  | Rajasthan                 | 1298                    | 0            | 2.77               | 22.76                  | 6471                    | 0            | 23.05              | 119.01                 | 7769                             | 0            | 25.81              | 141.77                 |
| 23  | Sikkim                    | 3                       | 0            | 0.01               | 0.01                   | 130                     | 0            | 0.45               | 1.89                   | 133                              | 0            | 0.46               | 1.90                   |
| 24  | Tamil Nadu                | 102                     | 0            | 0.29               | 0.91                   | 2977                    | 0            | 11.43              | 53.68                  | 3079                             | 0            | 11.72              | 54.59                  |
| 25  | Tripura                   | 0                       | 0            | -                  | -                      | 7                       | 0            | 0.03               | 0.12                   | 7                                | 0            | 0.03               | 0.12                   |
| 26  | Uttar Pradesh             | 1527                    | 0            | 3.56               | 21.19                  | 11006                   | 0            | 40.53              | 161.35                 | 12533                            | 0            | 44.10              | 182.54                 |
| 27  | Uttarakhand               | 251                     | 0            | 0.45               | 3.88                   | 1394                    | 0            | 4.34               | 21.63                  | 1645                             | 0            | 4.79               | 25.51                  |
| 28  | West Bengal               | 184                     | 0            | 0.51               | 2.43                   | 2486                    | 0            | 11.56              | 35.39                  | 2670                             | 0            | 12.07              | 37.82                  |
| 29  | Andaman & Nicobar Islands | 0                       | 0            | -                  | -                      | 8                       | 0            | 0.02               | 0.06                   | 8                                | 0            | 0.02               | 0.06                   |
| 30  | Chandigarh                | 3                       | 0            | 0.01               | 0.02                   | 107                     | 0            | 0.49               | 1.18                   | 110                              | 0            | 0.50               | 1.19                   |
| 31  | Dadra & Nagarhaveli       | 3                       | 0            | 0.01               | 0.03                   | 42                      | 0            | 0.42               | 0.67                   | 45                               | 0            | 0.43               | 0.71                   |
| 32  | Daman & Diu               | 5                       | 0            | 0.01               | 0.08                   | 28                      | 0            | 0.13               | 0.47                   | 33                               | 0            | 0.14               | 0.54                   |
| 33  | Delhi                     | 41                      | 0            | 0.13               | 0.27                   | 1940                    | 0            | 9.32               | 37.08                  | 1981                             | 0            | 9.45               | 37.34                  |
| 34  | Lakshadweep               | 0                       | 0            | -                  | -                      | 0                       | 0            | 0.00               | 0.00                   | 0                                | 0            | 0.00               | 0.00                   |
| 35  | Puducherry                | 0                       | 0            | -                  | -                      | 32                      | 0            | 0.12               | 0.74                   | 32                               | 0            | 0.12               | 0.74                   |

**PERIODIC DISCLOSURES**

FORM L-25- (ii) : Geographical Distribution Channel - GROUP

Insurer: IndiaFirst Life Insurance Company

Date: 31-Dec-10

*(Rs in Lakhs)*

**Geographical Distribution of Total Business- GROUP**

| Sl.No. | State / Union Territory | Rural<br>(Group) |              |                    |                        | Urban<br>(Group) |              |                    |                        | Total Business<br>(Group) |              |                    |                        |
|--------|-------------------------|------------------|--------------|--------------------|------------------------|------------------|--------------|--------------------|------------------------|---------------------------|--------------|--------------------|------------------------|
|        |                         | No. of Policies  | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies  | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies           | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1      | Andhra Pradesh          | 10               | 581924       | 24.41              | 10,132.87              | NA               | NA           | NA                 | NA                     | 10                        | 581924       | 24.41              | 10,132.87              |
| 2      | Gujarat                 | 1                | 110          | 0.00               | 0.44                   | NA               | NA           | NA                 | NA                     | 1                         | 110          | 0.00               | 0.44                   |
| 3      | Maharashtra             | 5                | 2236         | 1.13               | 230.28                 | NA               | NA           | NA                 | NA                     | 5                         | 2236         | 1.13               | 230.28                 |
| 4      | Karnataka               | 2                | 1452         | 0.01               | 5.09                   | NA               | NA           | NA                 | NA                     | 2                         | 1452         | 0.01               | 5.09                   |