

PERIODIC DISCLOSURES

FORM L-25- (i) : Geographical Distribution Channel - Individuals

Insurer: IndiaFirst Life Insurance Company Ltd

Date: 30th June 2018

(Rs in Crore)

| Geographical Distribution of Total Business | | | | | | | | | | | | | |
|---|---------------------------|-----------------------|--------------|--------------------|------------------------|-----------------------|--------------|--------------------|------------------------|--------------------------------|--------------|--------------------|------------------------|
| Sl.No. | State / Union Territory | Rural (Individual) | | | | Urban (Individual) | | | | Total Business (Individual) | | | |
| | | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1 | Andaman & Nicobar Islands | 4 | 4 | 0.01 | 0.82 | 2 | 2 | 0.01 | 0.12 | 6 | 6 | 0.02 | 0.94 |
| 2 | Andhra Pradesh | 2285 | 2285 | 5.19 | 63.93 | 2309 | 2309 | 7.20 | 88.68 | 4594 | 4594 | 12.39 | 152.61 |
| 3 | Arunachal Pradesh | 1 | 1 | 0.00 | 0.05 | 2 | 2 | 0.00 | 0.01 | 3 | 3 | 0.00 | 0.05 |
| 4 | Assam | 149 | 149 | 0.14 | 2.72 | 134 | 134 | 0.14 | 1.79 | 283 | 283 | 0.28 | 4.50 |
| 5 | Bihar | 321 | 321 | 0.97 | 18.54 | 384 | 384 | 1.22 | 24.97 | 705 | 705 | 2.19 | 43.51 |
| 6 | Chandigarh | 1 | 1 | 0.00 | 0.08 | 36 | 36 | 0.10 | 1.06 | 37 | 37 | 0.11 | 1.14 |
| 7 | Chattisgarh | 145 | 145 | 0.28 | 4.76 | 187 | 187 | 0.62 | 9.79 | 332 | 332 | 0.90 | 14.55 |
| 8 | Dadra & Nagarhaveli | 1 | 1 | 0.00 | 0.05 | 0 | 0 | 0 | 0 | 1 | 1 | 0.00 | 0.05 |
| 9 | Daman & Diu | 2 | 2 | 0.01 | 0.04 | 3 | 3 | 0.03 | 0.25 | 5 | 5 | 0.03 | 0.29 |
| 10 | Delhi | 0 | 0 | 0 | 0 | 515 | 515 | 3.70 | 46.76 | 515 | 515 | 3.70 | 46.76 |
| 11 | Goa | 13 | 13 | 0.42 | 3.16 | 53 | 53 | 0.91 | 8.99 | 66 | 66 | 1.33 | 12.15 |
| 12 | Gujarat | 1272 | 1272 | 7.31 | 67.24 | 1559 | 1559 | 16.00 | 130.70 | 2831 | 2831 | 23.31 | 197.94 |
| 13 | Haryana | 239 | 239 | 0.55 | 8.22 | 378 | 378 | 0.74 | 10.16 | 617 | 617 | 1.29 | 18.37 |
| 14 | Himachal Pradesh | 68 | 68 | 0.14 | 1.88 | 63 | 63 | 0.15 | 1.98 | 131 | 131 | 0.29 | 3.85 |
| 15 | Jammu & Kashmir | 8 | 8 | -0.01 | -0.13 | 16 | 16 | 0.08 | 0.72 | 24 | 24 | 0.07 | 0.58 |
| 16 | Jharkhand | 102 | 102 | 0.36 | 6.17 | 123 | 123 | 0.57 | 15.36 | 225 | 225 | 0.92 | 21.53 |
| 17 | Karnataka | 115 | 115 | 0.29 | 9.25 | 340 | 340 | 1.52 | 35.66 | 455 | 455 | 1.81 | 44.92 |
| 18 | Kerala | 34 | 34 | 0.07 | 0.82 | 40 | 40 | 0.33 | 4.73 | 74 | 74 | 0.40 | 5.55 |
| 19 | Lakshadweep | 1 | 1 | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 1 | 1 | 0.00 | 0.00 |
| 20 | Madhya Pradesh | 1281 | 1281 | 1.09 | 15.42 | 622 | 622 | 1.71 | 21.82 | 1903 | 1903 | 2.80 | 37.25 |
| 21 | Maharashtra | 473 | 473 | 2.76 | 41.04 | 1231 | 1231 | 8.55 | 111.81 | 1704 | 1704 | 11.31 | 152.85 |
| 22 | Manipur | 8 | 8 | 0.05 | 0.23 | 7 | 7 | 0.03 | 0.24 | 15 | 15 | 0.08 | 0.48 |
| 23 | Meghalaya | 5 | 5 | 0.05 | 1.18 | 5 | 5 | 0.01 | 0.18 | 10 | 10 | 0.06 | 1.36 |
| 24 | Mizoram | -1 | -1 | -0.01 | 0.01 | 0 | 0 | 0 | 0 | -1 | -1 | -0.01 | 0.01 |
| 25 | Nagaland | 5 | 5 | 0.01 | 0.08 | 2 | 2 | 0.01 | 0.06 | 7 | 7 | 0.02 | 0.14 |
| 26 | Orissa | 934 | 934 | 1.18 | 13.62 | 617 | 617 | 1.91 | 26.60 | 1551 | 1551 | 3.09 | 40.22 |
| 27 | Puducherry | 0 | 0 | 0 | 0 | 6 | 6 | 0.02 | 0.14 | 6 | 6 | 0.02 | 0.14 |
| 28 | Punjab | 197 | 197 | 0.50 | 5.98 | 510 | 510 | 1.02 | 11.64 | 707 | 707 | 1.52 | 17.62 |
| 29 | Rajasthan | 1025 | 1025 | 2.26 | 31.04 | 1368 | 1368 | 5.68 | 96.29 | 2393 | 2393 | 7.94 | 127.33 |
| 30 | Sikkim | 5 | 5 | 0.03 | 0.24 | 3 | 3 | 0.01 | 0.17 | 8 | 8 | 0.04 | 0.40 |
| 31 | Tamil Nadu | 1878 | 1878 | 0.56 | 32.65 | 1286 | 1286 | 1.57 | 32.02 | 3164 | 3164 | 2.12 | 64.67 |
| 32 | Telangana | 423 | 423 | 1.72 | 18.83 | 1245 | 1245 | 6.09 | 68.02 | 1668 | 1668 | 7.82 | 86.85 |
| 33 | Tripura | 4 | 4 | 0.00 | 0.06 | 3 | 3 | 0.02 | 0.10 | 7 | 7 | 0.02 | 0.16 |
| 34 | Uttar Pradesh | 2451 | 2451 | 5.67 | 75.93 | 2397 | 2397 | 8.22 | 110.72 | 4848 | 4848 | 13.89 | 186.65 |
| 35 | Uttarakhand | 139 | 139 | 0.60 | 8.88 | 198 | 198 | 0.91 | 11.34 | 337 | 337 | 1.51 | 20.22 |
| 36 | West Bengal | 407 | 407 | 1.92 | 17.00 | 497 | 497 | 2.12 | 31.61 | 904 | 904 | 4.04 | 48.61 |

PERIODIC DISCLOSURES

FORM L-25- (ii) : Geographical Distribution Channel - GROUP

Insurer:

Date: 30th June 2018

(Rs in Crore)

Geographical Distribution of Total Business- GROUP

| Sl.No. | State / Union Territory | Rural (Group) | | | | Urban (Group) | | | | Total Business (Group) | | | |
|--------|-------------------------|-----------------|--------------|--------------------|------------------------|-----------------|--------------|--------------------|------------------------|------------------------|--------------|--------------------|------------------------|
| | | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1 | Andhra Pradesh | 0 | 0 | 0 | 0 | 2 | 466385 | 52.34 | 9,414.65 | 2 | 466385 | 52.34 | 9,414.65 |
| 2 | Assam | 0 | 0 | 0 | 0 | 1 | 279 | 0.06 | 5.70 | 1 | 279 | 0.06 | 5.70 |
| 3 | Dadra & Nagar Haveli | 0 | 0 | 0 | 0 | 0 | 2 | 0.00 | 0.00 | 0 | 2 | 0.00 | 0.00 |
| 4 | Delhi | 0 | 0 | 0 | 0 | 2 | 590 | 0.36 | 14.31 | 2 | 590 | 0.36 | 14.31 |
| 5 | Gujarat | 0 | 0 | 0 | 0 | 5 | 32010 | 1.88 | 1,074.99 | 5 | 32010 | 1.88 | 1,074.99 |
| 6 | Haryana | 0 | 0 | 0 | 0 | 1 | 1472 | 5.09 | 7.70 | 1 | 1472 | 5.09 | 7.70 |
| 7 | Himachal Pradesh | 0 | 0 | 0 | 0 | 0 | 0 | 0.92 | 0.00 | 0 | 0 | 0.92 | 0.00 |
| 8 | Karnataka | 0 | 0 | 0 | 0 | 1 | 569 | 80.04 | 35.15 | 1 | 569 | 80.04 | 35.15 |
| 9 | Kerala | 0 | 0 | 0 | 0 | 0 | 0 | 1.70 | 0.00 | 0 | 0 | 1.70 | 0.00 |
| 10 | Madhya Pradesh | 0 | 0 | 0 | 0 | 0 | 0 | 0.01 | 4.82 | 0 | 0 | 0.01 | 4.82 |
| 11 | Maharashtra | 0 | 0 | 0 | 0 | 13 | 1484689 | 98.26 | 59,809.30 | 13 | 1484689 | 98.26 | 59,809.30 |
| 12 | Rajasthan | 0 | 0 | 0 | 0 | 2 | 115500 | 4.22 | 2,716.39 | 2 | 115500 | 4.22 | 2,716.39 |
| 13 | Tamil Nadu | 0 | 0 | 0 | 0 | 0 | 303 | 0.01 | 22.65 | 0 | 303 | 0.01 | 22.65 |
| 14 | Telangana | 0 | 0 | 0 | 0 | 2 | 53028 | 0.63 | 2,624.53 | 2 | 53028 | 0.63 | 2,624.53 |
| 15 | Uttar Pradesh | 0 | 0 | 0 | 0 | 1 | 125981 | 3.65 | 2,506.65 | 1 | 125981 | 3.65 | 2,506.65 |
| 16 | Uttarakhand | 0 | 0 | 0 | 0 | 0 | 3 | 0.81 | 0.56 | 0 | 3 | 0.81 | 0.56 |
| 17 | West Bengal | 0 | 0 | 0 | 0 | 3 | 25259 | 33.16 | 1,592.17 | 3 | 25259 | 33.16 | 1,592.17 |