

INDIAFIRST LIFE INSURANCE COMPANY LIMITED

Registration with IRDA : 143 dated 5th November 2009

(Amount in thousands of Indian Rupees)

Schedule Forming Part of Condensed Interim Financial Statements

for the period ended 31 December 2018

Form L-5 - COMMISSION SCHEDULE

| Particulars | Quarter ended 31 December 2018 | Period ended 31 December 2018 | Quarter ended 31 December 2017 | Period ended 31 December 2017 |
|--|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|
| Commission paid | | | | |
| Direct - First year premiums | 184,788.76 | 494,560.64 | 177,993.33 | 457,302.45 |
| - Renewal premiums | 61,295.07 | 167,664.61 | 41,114.47 | 96,152.95 |
| - Single premiums | 22,362.74 | 51,074.76 | 11,544.26 | 26,959.76 |
| TOTAL (A) | 268,446.57 | 713,300.01 | 230,652.06 | 580,415.16 |
| Add: Commission on Re-insurance Accepted | - | - | - | - |
| Less: Commission on Re-insurance Ceded | - | - | - | - |
| Net Commission | 268,446.57 | 713,300.01 | 230,652.06 | 580,415.16 |
| Breakup of Commission | | | | |
| Individual Agents | 10,780.95 | 30,721.73 | 8,692.46 | 24,538.18 |
| Brokers | 14,078.54 | 51,704.26 | 7,497.94 | 15,012.46 |
| Corporate Agents | 243,235.05 | 629,454.42 | 214,013.71 | 540,199.76 |
| Referral | - | - | - | - |
| Others - Common Service Centre | 352.03 | 1,419.60 | 447.95 | 664.76 |
| Total | 268,446.57 | 713,300.01 | 230,652.06 | 580,415.16 |