

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Business Acquisition through different channels (Group)													
Sl.No.	Channels	Current Quarter			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	2	1059	957	0	0	0	3	11412	1,098	0	0	0
2	Corporate Agents-Banks	2	626170	3,634	0	677594	24,544	4	675903	12,995	9	864402	29,104
3	Corporate Agents -Others	0	0	0	58	62537	689	0	19	0	69	132332	1,773
4	Brokers	0	-4	0	0	0	0	2	822	11	0	567	7
5	Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0
6	Direct Business	43	229737	8,321	13	2226	1,532	119	637174	80,144	45	81167	6,346
	Total(A)	47	856962	12,911	71	742357	26,766	126	1325330	94,248	123	1078468	37,230
1	Referral (B)	0	0	0.00	0	0	0	0	0	0	0	0	0
	Grand Total (A+B)	47	856962	12,911	71	742357	26,766	126	1325330	94,248	123	1078468	37,230

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold